

COLTENE Holding AG
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Place, Date:

Altstaetten, January 31, 2017

Media Release

Provisional Key Figures FY 2016: Increase in Sales, EBIT and Net Profit

Altstaetten, January 31, 2017 – COLTENE Holding AG (SIX Swiss Exchange: CLTN), an internationally leading developer and producer of dental consumables, increased its net sales by 4.0% to CHF 160.7 million (2015: CHF 154.5 million) in the financial year 2016. Thereof, CHF 2.6 million is related to currency effects.

Based on the higher sales figures, the company also expects an increase in operating profit (EBIT) and net profit. COLTENE estimates EBIT to amount to CHF 23.3 million (2015: CHF 20.4 million), an increase of 14.3%. The resulting EBIT margin is 14.5% for the fiscal year 2016 compared to 13.2% in the previous year. For net profit, COLTENE expects an increase of 29.5% to CHF 17.3 million (2015: CHF 13.3 million) thanks to a more favorable currency situation.

In the fiscal year 2016, COLTENE Group maintained its position in the face of challenging market conditions. Net sales generated in 2016 confirm the positive trend in the EMEA and Asia-Pacific sales regions. In North America, the ongoing reduction in inventory by major distributors affected sales, whereas several important markets in Latin America continued to be faced with a soft economy.

COLTENE will publish the audited, definitive results for 2016 on March 9, 2017.



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Financial Calendar

Media and analyst's conference 2016,	March 9, 2017
Annual report 2016	
Annual General Meeting of Shareholders 2017	March 29, 2017

About COLTENE

COLTENE is an internationally active developer, manufacturer and seller of dental consumables and small equipment in the areas of restoration, endodontics, prosthetics and treatment auxiliaries. COLTENE has state-of-the-art production facilities in the US, Germany, Brazil and Switzerland as well as own distribution organizations in all major markets including China and India. Dentists and dental labs all around the globe trust the high-quality COLTENE products. The registered shares of COLTENE Holding AG (CLTN) are listed on SIX Swiss Exchange. Learn more about COLTENE and our products at www.coltene.com.

Governing is the German version of the media release to the provisional key figures for the financial year 2016.

This press release and oral statements or other written statements made, or to be made, by us contain forward-looking statements that do not relate solely to historical or current facts. These forward-looking statements are based on the current plans and expectations of our management and are subject to a number of uncertainties and risks that could significantly affect our current plans and expectations, as well as future results of operations and financial condition. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.